



**China Petroleum & Chemical Corporation**  
**Q3 2009 Results Announcement**

**30 October 2009**



## Disclaimer

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As required by the CSRC, financial statements of the third quarter of Sinopec Corp. (the “Company”) were prepared under PRC Accounting Rules and Regulations. The Company has adjusted part of the financial data in accordance with the International Financial Reporting Standards hereby for the reference of international investors. Financial data of the third quarter contained in the presentation and presentation materials are unaudited.

This presentation and the presentation materials distributed herein include forward-looking statements. All statements, other than statements of historical facts, that address activities, events or developments that Sinopec Corp. expects or anticipates will or may occur in the future (including but not limited to projections, targets, estimates and business plans) are forward-looking statements. Sinopec Corp.'s actual results or developments may differ materially from those indicated by these forward-looking statements as a result of various factors and uncertainties, including but not limited to price fluctuations, actual demand, exchange rate fluctuations, exploration and development outcomes, estimates of proven reserves, competition, environmental risks, changes in legal, financial and regulatory frameworks, international economic and financial market conditions, political risks, project delay, project approval, cost estimates and other risks and factors beyond our control. In addition, Sinopec Corp. makes the forward-looking statements referred to herein as of today and undertakes no obligation to update these statements.



## **Market Environment in Q1-Q3 2009**

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- **China's GDP grew by 7.7% in the first nine months of 2009**
- **The international crude oil price recovered from low level to trade in a narrow range**
- **The new domestic oil products mechanism was introduced**
- **Domestic demand for refined oil products stop falling and begun to rebound**
- **Demand for chemical products gradually picked up**



## Financial Performance

RMB millions	1-9'09	1-9'08	Change %
Turnover and other operating revenues	893,448	1,141,273	(21.7)
EBITDA	105,659	50,961	107.3
EBIT	69,324	17,030	307.1
Net profit attributable to equity shareholders	49,797	15,067	230.5
EPS (RMB)	0.574	0.174	230.5



## Financial Position

RMB millions	As of 30 Sep. 2009	As of 31 Dec. 2008
Short-term debts	55,710	75,516
Long-term debts	111,387	90,254
Total equity attributable to equity shareholders	363,539	327,889

RMB million	1-9'09
Net cash generated from operating activities	100,700
Net cash used in investing activities	70,087
Net cash generated from financing activities	(30,607)
Cash & cash equivalents - ending balance	7,016



## E&P – Operational Summary & Performance

	1-9'09	1-9'08	Change %
Crude production (million tonnes)	31.73	31.33	1.3
Gas production (billion cubic meters)	6.117	6.105	0.2
Crude realized Price (RMB/tonne)	2,183.35	4,698.73	(53.5)
Gas realized Price (RMB/'000 cubic meters)	960.11	934.38	2.8
Oil & gas lifting cost (RMB/tonne)	616.92	615.22	0.3
EBIT (RMB million)	12,981	52,397	(75.2)

Note: 1 tonne = 7.1 barrels , 1 cubic meter = 35.31 cubic feet



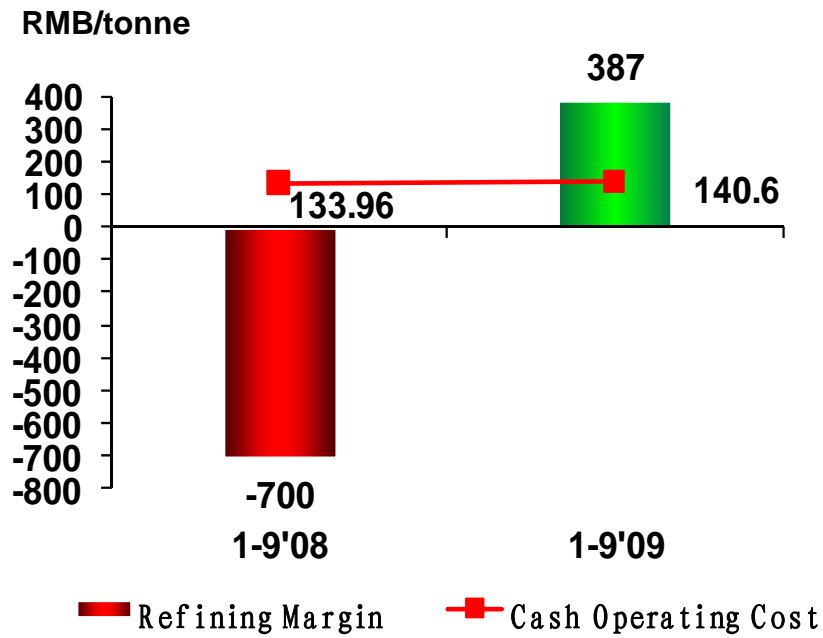
## Refining – Operational Summary

<b>(million tonnes)</b>	<b>1-9'09</b>	<b>1-9'08</b>	<b>Change %</b>
<b>Refinery throughput</b>	<b>134.39</b>	<b>130.49</b>	<b>3.0</b>
<b>Gasoline production</b>	<b>25.57</b>	<b>21.75</b>	<b>17.6</b>
<b>Diesel production</b>	<b>50.56</b>	<b>53.21</b>	<b>(5.0)</b>
<b>Kerosene incl. jet fuel production</b>	<b>7.50</b>	<b>5.95</b>	<b>26.1</b>
<b>Light chemical feedstock production</b>	<b>19.31</b>	<b>18.19</b>	<b>6.2</b>
<b>Light yield (%)</b>	<b>75.30</b>	<b>74.64</b>	<b>66 bps</b>
<b>Refining yield (%)</b>	<b>94.28</b>	<b>93.76</b>	<b>52 bps</b>

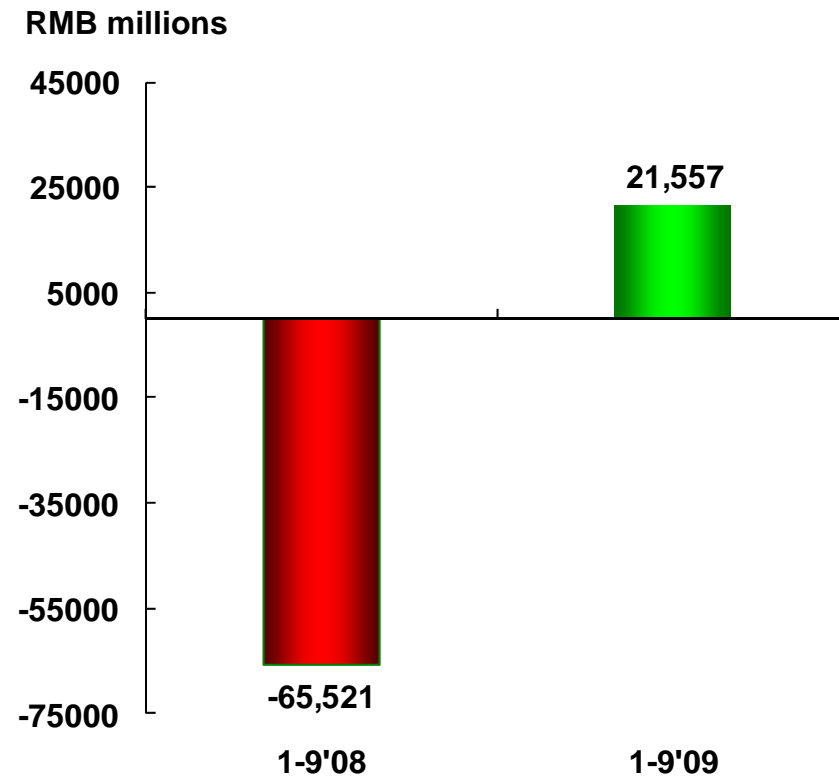


# Refining – Segment Performance

### Refining Margin / Cash Operating Cost



### EBIT of Refining Segment





## Marketing – Operational Summary

	1-9'09	1-9'08	Change %
<b>Domestic sales of refined oil products (million tonnes)</b>	<b>89.57</b>	<b>94.81</b>	<b>(5.5)</b>
<b>Incl. Retail (million tonnes)</b>	<b>57.67</b>	<b>63.60</b>	<b>(9.3)</b>
<b>Distribution (million tonnes)</b>	<b>17.51</b>	<b>15.17</b>	<b>15.4</b>
<b>Annualized throughput of self-operated stations (tonnes/station)</b>	<b>2,663</b>	<b>2,967</b>	<b>(10.2)</b>

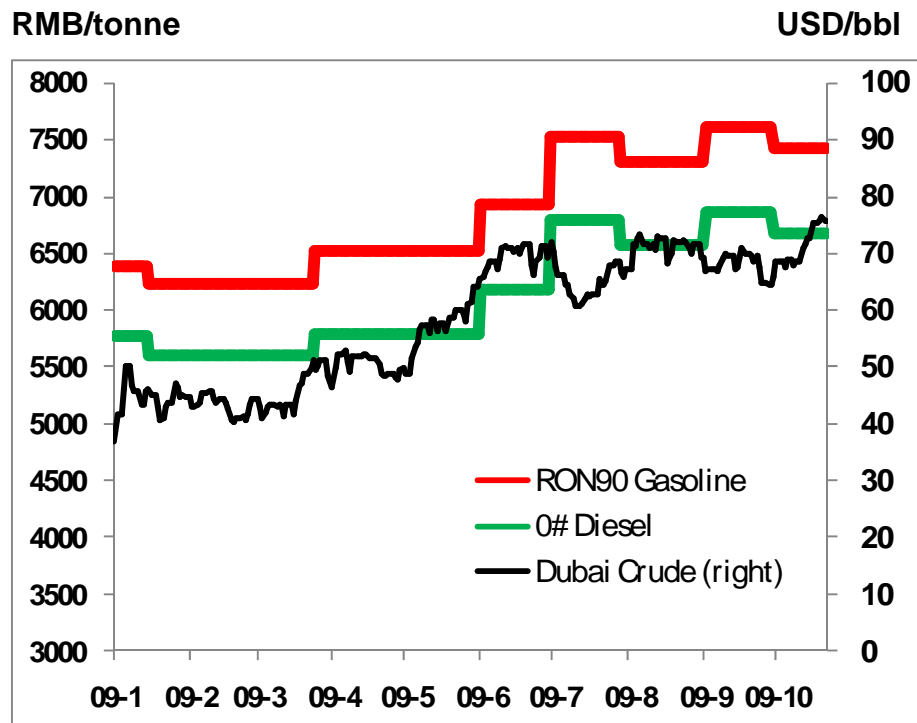
  

	As of 30 Sep. 2009	As of 31 Dec. 2008	Change %
<b>Total service stations</b>	<b>29,522</b>	<b>29,279</b>	<b>0.8</b>
<b>Incl. Self-operated</b>	<b>28,874</b>	<b>28,647</b>	<b>0.8</b>
<b>Franchised</b>	<b>648</b>	<b>632</b>	<b>2.5</b>

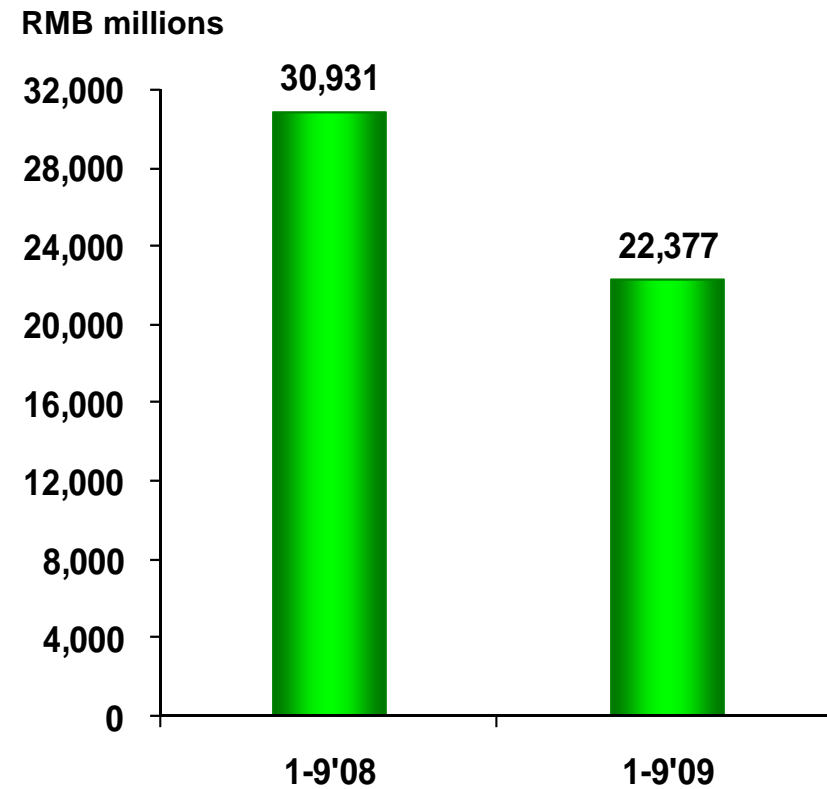


# Marketing – Segment Performance

Maximum Retail Price of Gasoline and Diesel vs Crude oil Price



EBIT of Marketing Segment





## Chemicals –Operational Summary

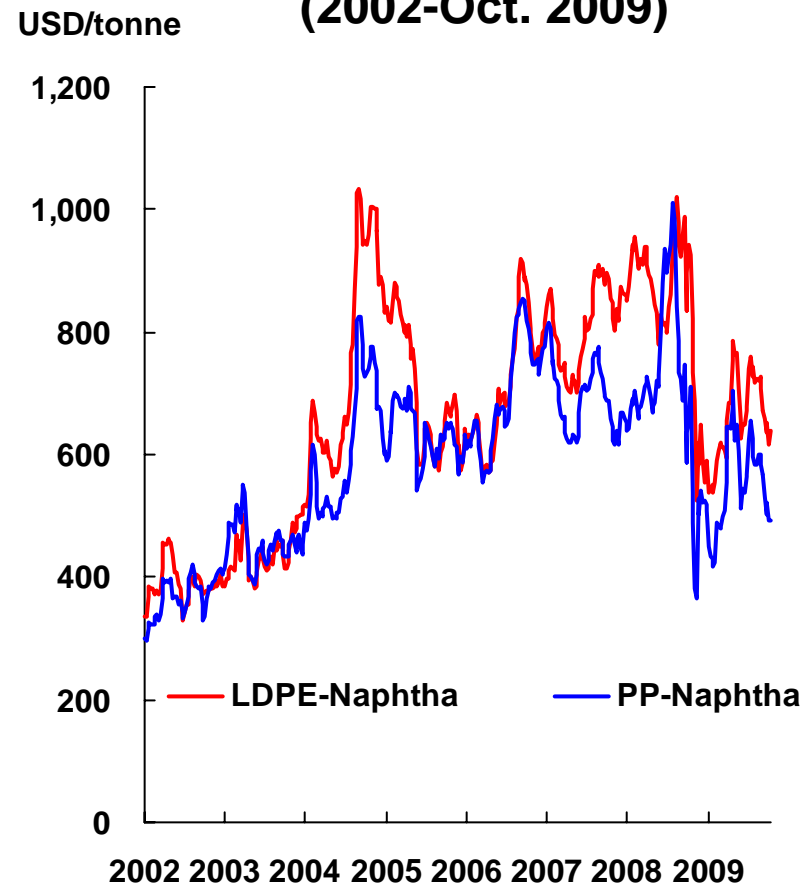
'000 tonnes	1-9'09	1-9'08	Change %
Ethylene	4,741	4,850	(2.2)
Synthetic resin	7,408	7,331	1.1
Monomer & polymer for synthetic fiber	5,728	5,691	0.7
Synthetic fiber	967	982	(1.5)
Synthetic rubber	640	653	(2.0)
Urea	1,402	1,198	17.0

Note: 100% production of YPC-BASF and Shanghai-Secco included.

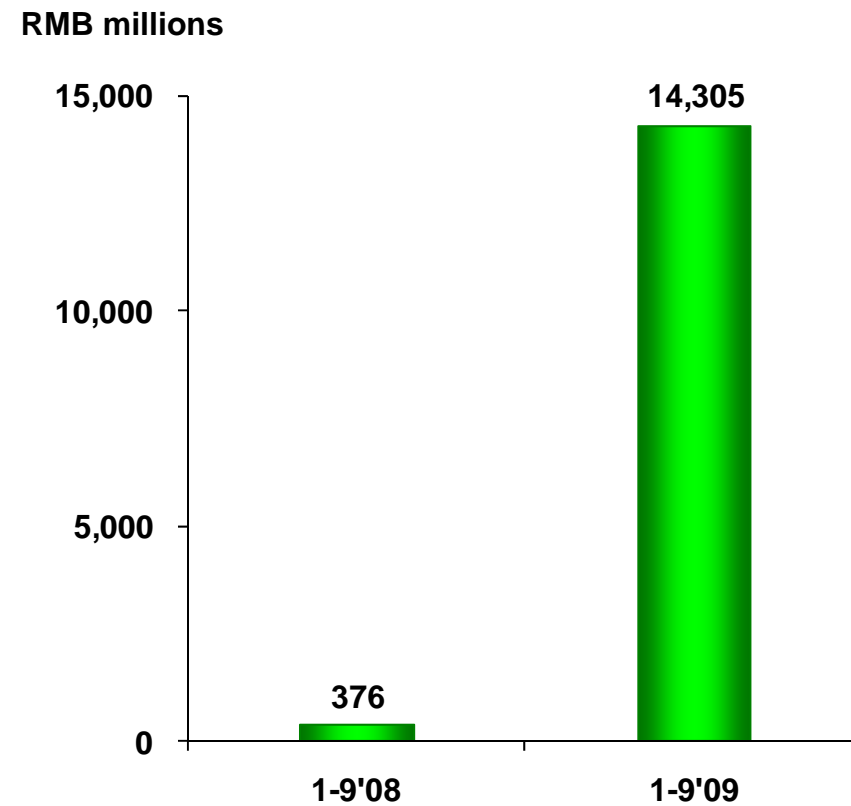


# Chemicals – Segment Performance

### Chemicals Price Spread (2002-Oct. 2009)



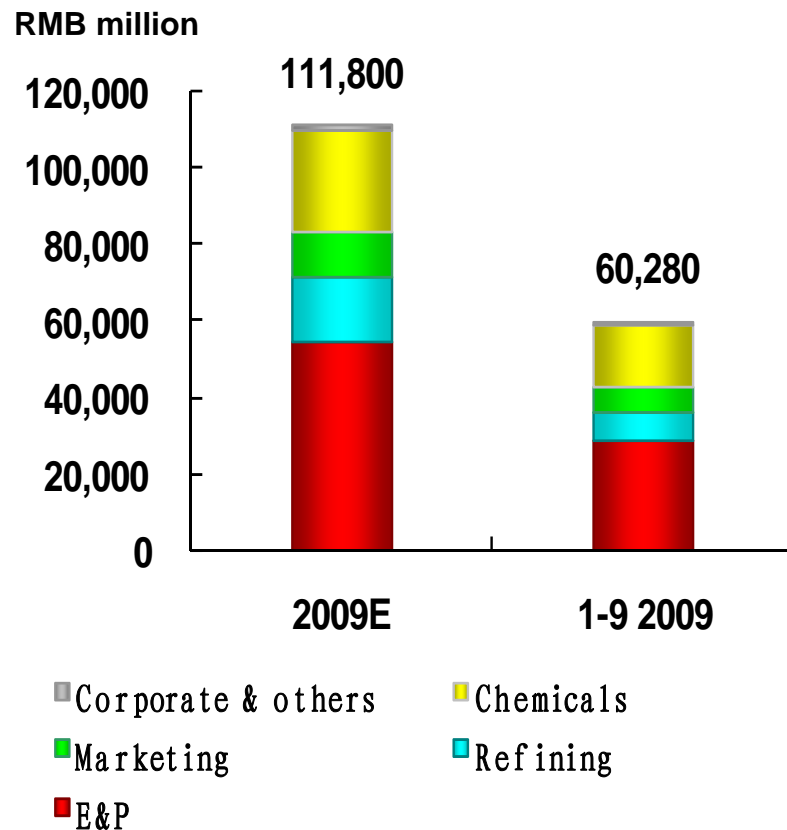
### EBIT of Chemicals Segment





# Capital Expenditure

## Q1-Q3 2009 Capex: RMB 60.28 bn



- E&P– RMB 28.664 bn: added capacity of 4.12 million tonnes/year crude oil and 591 million cubic meters/year gas. The Sichuan-to-East China Gas Project started commissioning.
- Refining – RMB 8.063 bn: upgraded quality of refined oil products.
- Marketing – RMB 6.315 bn: improved sales network with 495 service stations added.
- Chemicals – RMB 16.118 bn: mainly used for ethylene projects in Tianjin and Zhenhai.
- Corporate and Others – RMB 1.12 bn



## For Further Information

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